

### Ludwig Hantson, Ph.D. Chief Executive Officer

37th Annual J.P. Morgan Healthcare Conference January 8, 2019



# Forward-Looking Statements

This presentation contains forward-looking statements for purposes of the Private Securities Litigation Reform Act of 1995, including statements related to: a growing and diversifying product portfolio; there are four durable, growing blockbuster franchises; ALXN1840 (WTX1010) is a potential growth driver; our ambition to continue to deliver double digit revenue growth; Soliris patients will continue to expand; potential future regulatory approval for Soliris as a treatment for NMOSD (and timing of such approval); underlying momentum builds potential strong platform for Soliris launch in NMOSD; planned timing for the initiation of clinical trials and the timing of expected receipt/release of results of clinical trials; opportunity to expand in complement with CP010 addressing neurological disorders; the Dicerna transaction provides the potential for multiple targets in complement; Company future plans to further rebuild the product pipeline through business development; all five of the Company's 2019 key objectives; Ultomiris has the potential to become a new standard of care for PNH; goal of converting 70% of PNH patients from Soliris to Ultomiris in two years in the US (and confidence in ability to facilitate such rapid conversion); Ultomiris has a globally sustainable pricing strategy; all aspects of the ALXN1210 future development programs, including multiple formulations could provide optionality for patients and to convert without interruption; future plans and timing for clinical trials and filing for regulatory approval for ALXN1210 development products (including IV and subcutaneous formulations and in gMG indication); plans to expand in neurology; future plans to pursue ALXN1210 for the treatment of ALS and PPMS and for future clinical trials related thereto (and the potential benefits of ALXN1210 in such indications); the future growth of the metabolic portfolio (including due to ALXN1840 and the potential benefits of ALXN1840); rare neurology portfolio presents significant growth opportunity; the Company has an emerging research portfolio and Alexion's future clinical, regulatory, and commercial plans for ALXN1210, ALXN1840 and other product candidates (and the potential benefits of such products). Forward-looking statements are subject to factors that may cause Alexion's results and plans to differ materially from those forward-looking statements, including for example: our dependence on sales from our principal product (Soliris); our ability to timely switch PNH patients (and any future indications) from Soliris to Ultomiris; payer, physician and patient acceptance of Ultomiris as an alternative to Soliris; appropriate pricing for Ultomiris; future competition from biosimilars and other products; decisions of regulatory authorities regarding the adequacy of our research, marketing approval or material limitations on the marketing of our products; delays or failure of product candidates (including ALXN1210 developmental products, ALXN1840, Soliris for NMOSD and ALXN1210 for ALS and PPMS) to obtain regulatory approval; delays or the inability to launch product candidates (including ALXN12010 and ALXN1840) due to regulatory restrictions, anticipated expense or other matters; interruptions or failures in the manufacture and supply of our products and our product candidates; failure to satisfactorily address matters raised by the FDA and other regulatory agencies; results in early stage clinical trials may not be indicative of full results or results from later stage or larger clinical trials (or broader patient populations) and do not ensure regulatory approval; the possibility that results of clinical trials are not predictive of safety and efficacy and potency of our products (or we fail to adequately operate of manage our clinical trials) which could cause us to halt trials, delay or prevent us from making regulatory approval filings or result in denial of approval of our product candidates (including ALXN1210 as a treatment for ALS and PPMS): unexpected delays in clinical trials; unexpected concerns that may arise from additional data or analysis obtained during clinical trials; future product improvements may not be realized due to expense or feasibility; uncertainty of long-term success in developing, licensing or acquiring other product candidates or additional indications for existing products; inability to complete planned acquisitions due to failure of regulatory approval or material changes in target or otherwise; inability to complete acquisitions and investments due to increased competition for technology; the possibility that current rates of adoption of Soliris® in PNH, aHUS, gMG or other diseases are not sustained; the adequacy of our pharmacovigilance and drug safety reporting processes; failure to protect and enforce our data. intellectual property and proprietary rights and the risks and uncertainties relating to intellectual property claims and challenges against us (including infringement suits against Ultomiris); the risk that third party payors (including governmental agencies) will not reimburse or continue to reimburse for the use of our products at acceptable rates or at all; failure to realize the benefits and potential of investments, collaborations, licenses and acquisitions; the possibility that expected tax benefits will not be realized; delay of collection or reduction in reimbursement due to adverse economic conditions or changes in government and private insurer regulations and approaches to reimbursement; uncertainties surrounding legal proceedings, company investigations and government investigations, including investigations of Alexion by the U.S. Securities and Exchange Commission (SEC) and U.S. Department of Justice; the risk that estimates regarding the number of patients with PNH, aHUS, gMG, HPP and LAL-D and other future indications we are pursuing are inaccurate; the risks of changing foreign exchange rates; risks relating to the potential effects of the Company's restructuring; and a variety of other risks set forth from time to time in Alexion's filings with the SEC, including but not limited to the risks discussed in Alexion's Quarterly Report on Form 10-Q for the period ended June 30, 2018 and in our other filings with the SEC. Alexion disclaims any obligation to update any of these forward-looking statements to reflect events or circumstances after the date hereof, except when a duty arises under law.

In addition to financial information prepared in accordance with GAAP, this presentation also contains non-GAAP financial measures that Alexion believes, when considered together with the GAAP information, provide investors and management with supplemental information relating to performance, trends and prospects that promote a more complete understanding of our operating results and financial position during different periods. For information on what is excluded from the non-GAAP information, see ir.alexion.com. These non-GAAP financial measures are not intended to be considered in isolation or as a substitute for, or superior to, the financial measures prepared and presented in accordance with GAAP, and should be reviewed in conjunction with the relevant GAAP financial measures. Please refer to ir.alexion.com for reconciliations of GAAP to non-GAAP financial results presented herein.



### **Our Mission**

Serving patients and their families is our unwavering mission - they are our guiding star and they inspire us to continue to find answers. We act with integrity, urgency, and discipline because we know that lives are at stake.



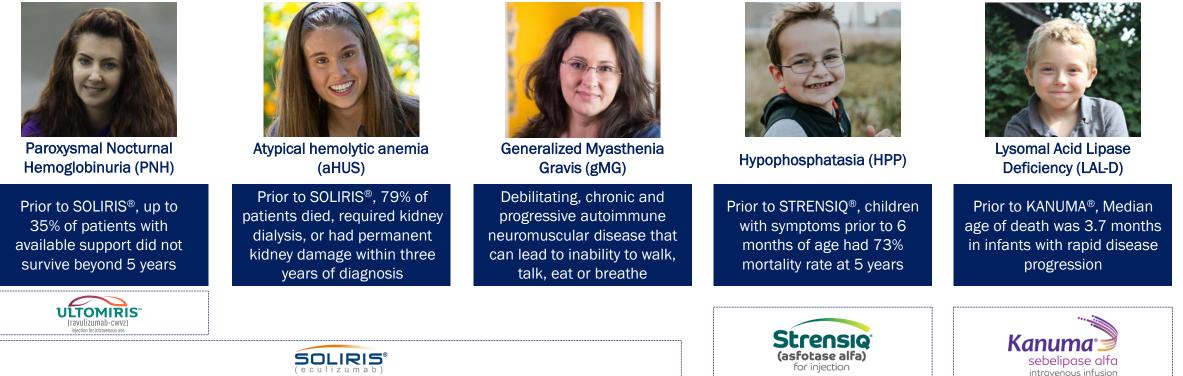
# Our Focus is on Rare Diseases

>7,000 rare diseases identified

Only 500 rare diseases have approved therapies ~30M patients diagnosed in US, 50% are children

Λ

### Four transformative therapies across five rare diseases in our growing portfolio



Source: Caprioli J, Noris M, Brioschi S, et al. The impact of MCP, CFH, and IF mutations on clinical presentation, response to treatment, and outcome. *Blood.* 2006;108:1267-1269, Noris M, Caprioli J, Bresin E, et al. Relative Role of Genetic Complement Abnormalities in Sporadic and Familial aHUS and Their Impact on Clinical Phenotype. *CJASN.* 2010;5:1844-1859, Hillmen P, Lewis SM, Bessler M, Luzzatto L, Dacie JV. Natural history of paroxysmal nocturnal hemoglobinuria. *N Engl J Med.* 1995 Nov 9;333(19):1253-8, Whyte MP, Leung E, Wilcox W, et al. Hypophosphatasia: a retrospective natural history study of the severe perinatal and infantile forms. Poster presented at the 2014 Pediatric Academic Society for Pediatric Research Joint Meeting, Vancouver, B.C., Canada, May 5, 2014. Abstract 752416, Jones SA, Valayannopoulos V, Schneider E, et al. Rapid progression and mortality of lysosomal acid lipase deficiency presenting in infants. *Genet Med.* 2016;18(5):452-458. doi: 10.1038/gim.2015.108

# 2018 in Review

# **Strengthened Our Foundation**

### Reinforced Culture of Compliance

### Strengthened Leadership Team

### Refreshed Board of Directors

### Refocused Corporate Strategy

Restructured to Optimize Organization and Resource Allocation





# Delivered on our 2018 Objectives

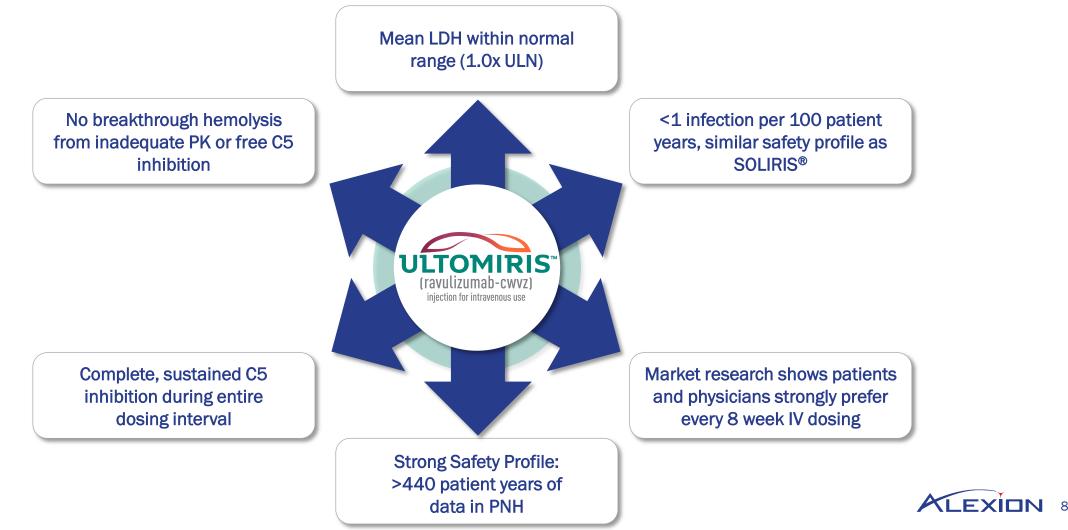
(1)✓ Strong top-line execution in both **Grow In-line Business** complement and metabolic portfolios 2 ✓ Best SOLIRIS<sup>®</sup> launch to date Drive SOLIRIS® Launch in gMG  $\checkmark$  788 patients on therapy as of December 31, 2018 3 Extend Complement Leadership with ULTOMIRIS<sup>TM</sup> ✓ Positive Phase 3 results in PNH naïve and switch patients ✓ Early FDA approval December 2018 ✓ Positive Phase 3 results in NMOSD **Advance and Rebuild** ✓ Acquired two clinical stage assets\* the Pipeline Announced two collaborations <sup>†</sup> (5)✓ Double-digit revenue and non-GAAP EPS **Deliver on Financial** Ambitions growth through 3Q18<sup>‡</sup> ✓ Non-GAAP operating margin above 50%



Provided January 8, 2019, as part of an oral presentation and is qualified by such, contains forward-looking statements, actual results may vary materially; Alexion disclaims any duty to update. \*Wilson Therapeutics and Syntimmune Acquisitions \*Complement Pharma and Dicerna Pharmaceuticals \*Reconciliation of adjusted non-GAAP measures to GAAP measures can be found on ir.alexion.com

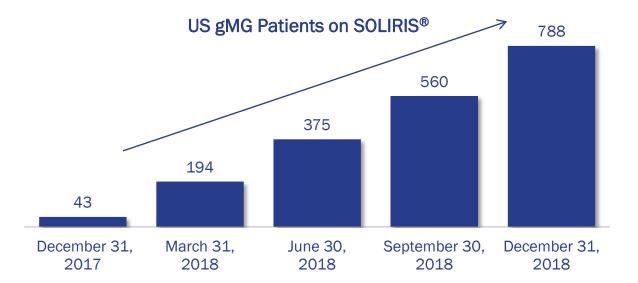


# ULTOMIRIS<sup>TM</sup>: Clear, Compelling Value Proposition



# gMG is the Best Alexion Launch to Date

- Continue to expand our family of SOLIRIS<sup>®</sup> patients
- Underlying momentum builds potential strong platform for SOLIRIS<sup>®</sup> launch in NMOSD\*



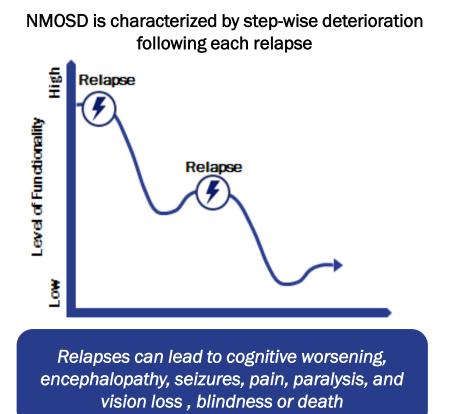




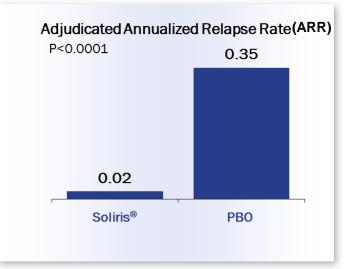
Note: gMG = generalized myasthenia gravis \*SOLIRIS<sup>®</sup> not yet approved in NMOSD, sBLA filing submitted

# Remarkable Phase 3 SOLIRIS<sup>®</sup> Results in NMOSD

### 97.9% of SOLIRIS<sup>®</sup> patients relapse-free at 48 weeks vs. 63.2% for placebo



Significant reduction in adjudicated ARR with SOLIRIS® on top of SOC<sup>†</sup>



94.2% Reduction in Risk for Relapse (Hazard Ratio of 0.058); p <0.0001



Note: Neuromyelitis Optica Spectrum Disorder (NMOSD)

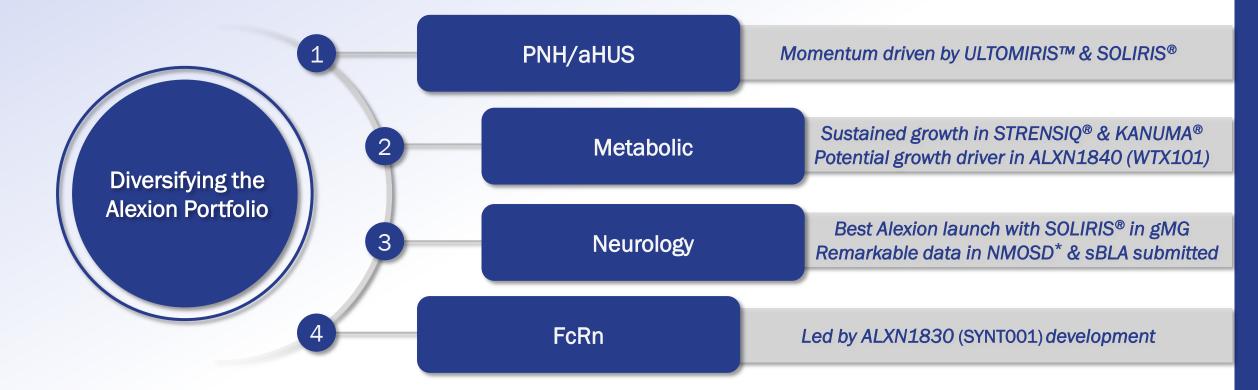
# **Strong Business Development Execution**





# Our Vision for the Future

## Building Four Durable, Growing Blockbuster Franchises



Financial Ambition to Continue to Deliver Double-Digit Revenue Growth

\*NMOSD = Neuromyelitis Optica Spectrum Disorder

# Continuing our Momentum into 2019

## Our 2019 Key Objectives

2

3

4

5

ULTOMIRIS<sup>™</sup> Conversion in PNH; ALXN1210 aHUS filing

Accelerate Neurology Portfolio

**Grow our Metabolic Portfolio** 

**Execute and Expand the Pipeline** 

**Deliver on Financial Ambitions** 

Maintain our Core Values to Serve Patients while Acting with Integrity

# ULTOMIRIS<sup>TM</sup> Approved and Launched

# ULTOMIRIS (ravulizumab-cwvz) injection for intravenous use



# ULTOMIRIS<sup>TM</sup>: Potential to Become A New Standard of Care for PNH

Confident in Ability to Facilitate Rapid Conversion to ULTOMIRIS

Patient Preferred Dosing Profile Globally Sustainable Pricing Strategy Patients Can Safely Switch to ULTOMIRIS from SOLIRIS®



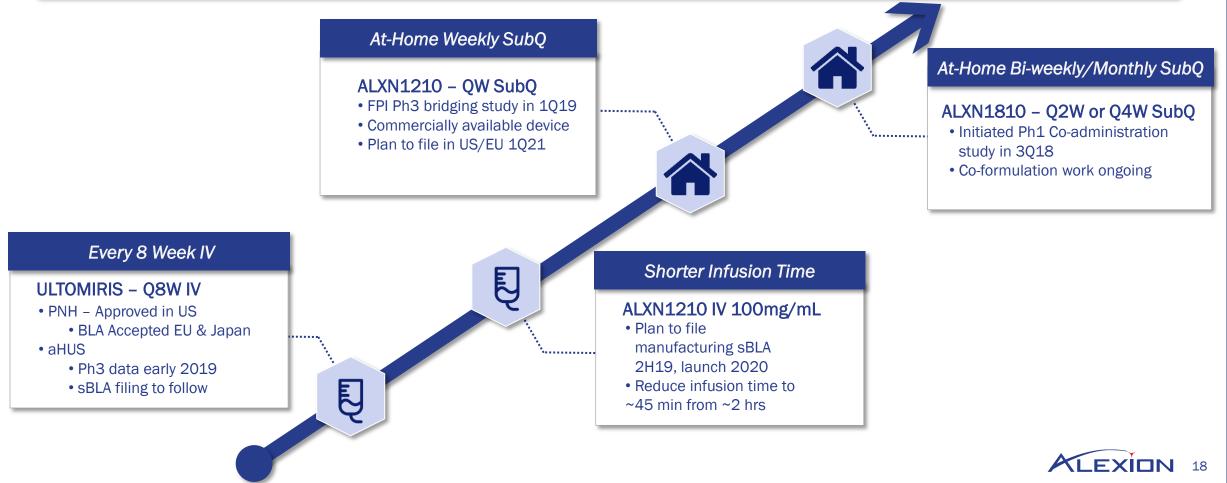
Conversion Goal of >70% in First Two Years of Launch in US



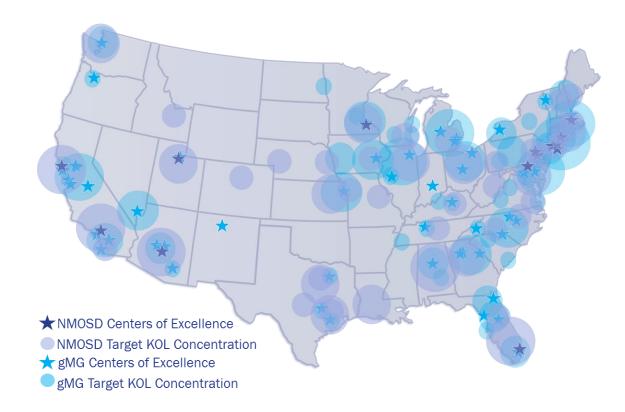
# Advancing ALXN1210 Development Programs Raising the Bar & Expanding Treatment Options

Potential First Approved SubQ C5 inhibitor

Multiple formulations could provide optionality for patients & ability to convert without interruption



# Building on Our Rare Disease Expertise to Expand in Neurology



Leverage and expand existing Neurology sales force, OneSource<sup>™</sup>, Medical, Payer teams

### gMG

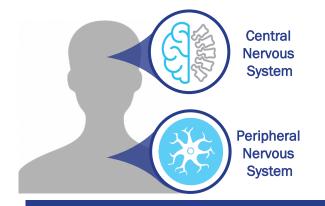
- More than 30% of prescribing physicians have treated more than one patient
- Plan to initiate Phase 3 study of ALXN1210 in gMG in early 2019

### NMOSD

- SOLIRIS<sup>®</sup> NMOSD sBLA filing submitted in US
  - Launch prep underway, anticipate approval in 2H19
- Planning to submit regulatory filings in EU and Japan
- Plan to initiate Phase 3 study of ALXN1210 in NMOSD in 2H19



# Advancing our Neurology Pipeline with ALXN1210



Complement confirmed to play a key role in both the CNS and Neuromuscular Junction with SOLIRIS® in MG and NMOSD

Scientific rationale supports potential role of complement, including MAC deposition in ALS and C5b-9 elevation prior to relapse in PPMS patients

Amyotrophic Lateral Sclerosis (ALS)

- Neurodegenerative disease characterized by progressive muscular paralysis due to motor neuron degeneration
- High mortality rate 3-5 years post-diagnosis
- Estimated 15-20K addressable population in US, EU5, and Japan
- Plan to initiate POC clinical trial in 2019

Primary Progressive Multiple Sclerosis (PPMS)

- Progressive, worsening neurologic disease characterized by decreased mobility, functional impairment, cognitive changes
- Estimated 30-40K addressable population in US, EU5, and Japan
- 15% of MS patients diagnosed with PPMS
- Plan to initiate POC clinical trial in 2019



# **Growing Metabolics Portfolio**



### **STRENSIQ**<sup>®</sup>

- Continuing to identify new patients
- Launched and reimbursed in 7 countries
- Ongoing work to secure additional agreements

### KANUMA®

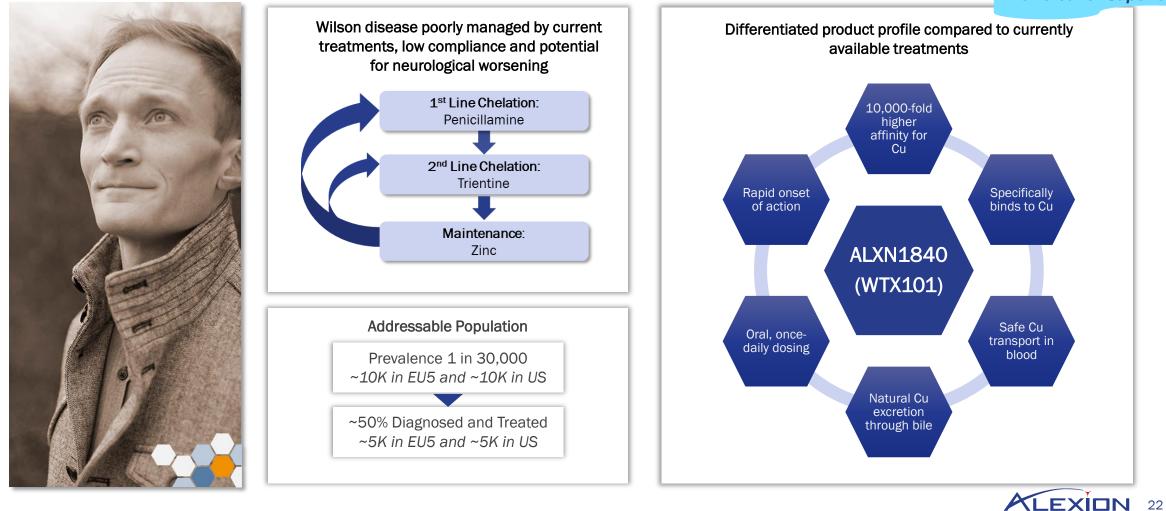
- Continuing to identify new patients with LAL-D
- Launched and reimbursed in 8 countries
- Improving funding agreements and increasing access





# Further Growth in Metabolics with ALXN1840 (WTX101) in Wilson disease

Ongoing Phase 3 Trial Powered for Superiority



## ALXN1830 (SYNT001): Initial Pivotal Trial in Warm Autoimmune Hemolytic Anemia (WAIHA)

### WAIHA

### No Currently Approved Therapy

Limited treatment options

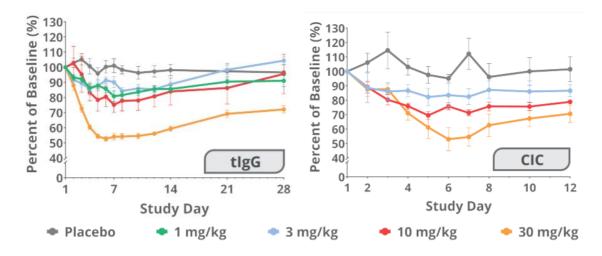
### ~65K Patients in US and EU5

~1/3 of patients have active disease despite corticosteroids and IST treatment

### Significant Unmet Need for Rapid Onset, Disease Control & Improved Safety Profile

Complications include weakness, heart failure, hepatomegaly and splenic enlargement

#### ALXN1830 Induced Rapid Clearance of Monomeric and Multimeric IgG in a Dose-Dependent Manner



Source: SYNT001: a Humanized IgG4 Monoclonocal Antibody that Disrupts the Interaction of FcRn & IgG for the Treatment of IgG-Mediated Autoimmune Diseases Laurence Blumberg, MDa ; John E. Humphries, MDb; Kenneth C. Lasseter, MDc ; Richard S. Blumberg, MDd a Syntimmune, Inc., New York, NY; bBiologics Consulting, Alexandria, VA; c Clinical Pharmacology of Miami, Inc., Miami, FL; dBrigham and Women's Hospital, Boston, MA

### ALXN1830 is the first, and only, anti-FcRn currently in development for WAIHA

Source: NORD, UpToDate, Syntimmune



# Evolving to Drive Long-term Value Creation



- Strengthened corporate foundation, strong business momentum heading into 2019
- Confidence in rapid conversion to ULTOMIRIS, given strong value proposition and capabilities
- Building four durable, growing blockbuster franchises
- Rare neurology portfolio including gMG and potentially NMOSD presents significant growth opportunity
- Continuing to build the pipeline with internal assets and disciplined business development
- Complement leadership and emerging research portfolio





Ludwig Hantson, Ph.D. Chief Executive Officer

Q&A

